



3901 Centerview Drive
Suite E
Chantilly, VA 20151
703-817-0154 phone
703-817-0380 fax
www.nvbia.com

NVBIA Newsletter

VOLUME ONE, ISSUE ONE

JANUARY 2010

Sign up now for the Spring Parade of Homes

Sign up now at www.nvbia.com to participate in the Spring 2010 Parade of Homes.

The Parade will be held the weekend of April 10—11, 2010.

There were 53 builders that participated in the fall Parade. Over 5,000 consumers participated in the Parade last fall.

Don't miss out on this opportunity to reach thousands of consumers.

receive information about our Products & Services drop down menu on the Parade of Homes website.



Check back for updates at www.vaparade.com.

Associates can participate in the Parade as well. Contact Karen McReynolds, (kmcreynolds@nvbia.com) to

Understanding the New and Extended Tax Credit

The Worker, Homeownership, and Business Assistance Act of 2009 has extended the tax credit of up to \$8,000 for qualified first-time home buyers purchasing a principal residence. The tax credit now applies to sales occurring on or after January 1, 2009 and on or before April 30, 2010. However, in cases where a binding sales contract is signed by April 30, 2010, a home purchase completed by June 30, 2010 will qualify.

For sales occurring after November 6, 2009, the Act establishes income limits of \$125,000 for single taxpayers and \$225,000 for married couples filing joint returns.

The income limits for sales occurring on or after January 1, 2009 and on or before November 6, 2009, are \$75,000 for single taxpayers and \$150,000 for married taxpayers filing joint returns.

The Worker, Homeownership, and Business Assistance Act of 2009 has established a tax credit

\$6,500 for qualified move-up/repeat home buyers (existing home owners) purchasing a principal residence after November 6, 2009 and on or before April 30, 2010 (or purchased by June 30, 2010 with a binding sales contract signed by April 30, 2010).

*Source—
www.federalhousingtaxcredit.com

Looking to the Future

A message from NVBIA President, Vince Butler



NVBIA President
Vince Butler

Welcome to the first edition of our newsletter. I hope you will find this a valuable resource to stay on top of the latest programs, events, and news from NVBIA. Your association leadership and staff are working to provide you with the tools you need to stay competitive and survive this challenging market.

We have some great events coming up including a fun networking event in January we are calling "Survivor Island", Meet the Builder in March, and the Spring

Parade of Homes showcasing the finest new homes and remodeling projects.

Our goal at NVBIA is to provide you with the maximum value for your membership. By being a member you also support our efforts to protect our industry on the legislative and regulatory fronts.

Along with our website, we hope this newsletter will assist you in taking

advantage of all the great benefits we offer. If you have any questions or comments feel free to contact our great staff at 703-818-0154 or myself at vbutler@bbcbuilders.com.

Thanks again for being part of the NVBIA family,

Vince Butler, CGR, GMB, CAPS

2010 Business Partnerships

Over the past decade, your support of NVBIA through the Business Partner Sponsorship Program has been the engine that has enabled the Association to consistently offer its members viable programs and services.

This coming year, your continued support is especially vital to NVBIA. We realize that our members and fellow business colleagues are evaluating every expense. For those that step up to support us again this year, we have built in additional benefits allowing you to maximize even more of your Sponsorship dollars with a *one-time only* investment for the entire year. The best part of this is once you sign up as a Business Partner-- you will not receive any other solicitations unless you are interested in special sponsorship opportunities at major events and programs.

Please take a moment to review and complete the following information. If you should have any questions, feel free to contact Karen McReynolds (kmcreynolds@nvbia.com, 571-283-6312). Again, we are appreciative of your continued commitment to NVBIA.

- FRIEND (\$500)**
- CHAMPION (\$1,000)**
- PATRIOT (\$2500)**
- HERO (\$5000)**
- PRESIDENT'S CLUB (\$10,000)**

- Choose 1 event/program**
- Choose up to 2 events/programs**
- Choose up to 4 events/programs**
- Choose up to 8 events/programs**
- Choose up to 10 events/programs**

Follow us on Twitter!

www.twitter.com/NVBIA



Become a fan of NVBIA on Facebook!

Thank you to our new and renewing members!

Asian Fortune Newspaper	Golden Rule Builders, Inc	McCandlish & Lillard	Sorensen construction Corporation
Bartow Communications	Graphic Specialties	Mosaic Tile Company	Southland Insulators
Basheer & Edgemoore	Hill top Sand & Gravel Company	New Home Media	Technology Advancement Group Inc
BC Consultants	Home Sweet Home Improvements, LLC	NVP Inc	Tetra Corporation
Beazer Homes	Jack Morris Assoc. Advertising Inc	Oakridge Communities	Tetra Partnerships
Bhagat One, LLC.	JCE, Inc.	Paciulli, Simmons & Associates, Ltd.	The BDx
Brambleton Group LLC	JLR Construction Management LLC	Post Properties	The Hylton Group
Brannock Enterprises	Kettler, Inc.	Rarco Contracting, Inc.	The Ocean Group Inc
Brook Furniture Rental	Kitchen Cabinet Manufacturers Assoc.	Reico Kitchen and Bath	The Roof Center, Inc.
CarrMichael Construction LLC	L&L Company	Riverstone Custom Homes, LLC	Wagner Enterprises
Chadsworth Homes	Madison Homes, Inc	Robinson & Thayer, Inc.	Walker Title & Escrow, Co
Con-Serv Industries Inc	Majestic building Products	Site Development Services, Inc	Watermark Group
Cox Communications of NoVa			
Domain Communities LLC			
Fallon, Myers, Marshall, LLP			

NVBIA Member Benefits

Verizon Member Discount Program

NVBIA has recently partnered with Verizon Wireless for our eligible contractor members to enjoy special discounts. Some of the highlights of this new program include:

- Corporate Discount - 22%
- Data Feature Discount of 17% (\$24.99 data feature and higher)
- \$20.00 Unlimited Data Feature for Blackberry and PDA devices (corporate lines only -
- Broadband Access (data card access) Discount of 17%
- Variable Discount on phones (depending on the phone)

To take advantage contact Gary Powers at gary.powers@verizonwireless.com

New Affiliate Member Dues

Affiliate Membership dues have been lowered!

Dues have been lowered from \$175 to \$25!

Key Benefits Affiliate Members will receive:

- Individual listing and recognition on the NVBIA website **Buyers' Guide**
- Individual listing and recognition in the NVBIA **Membership Directory**
- NVBIA individual **member login**
- Can participate on Committees and Councils
- Subscription to **Enews**
- Individual **pin** with NAHB which provides access to affinity member discounts and discounts at the International Builders Show, builder books, etc.
- Can participate in NVBIA **elections** and be elected to leadership roles
- Can accrue **Spike** points towards NAHB rewards

Join today! For more information contact Karen McReynolds (kmcreynolds@nvbia.com)

Upcoming Events not to miss!



Meet the Builder– March 11th

Join us at the must attend event to kick off March Madness.

This event is a great opportunity for associates to get in front of the builders. Each builder will have a tabletop exhibit with their key representatives available to meet with associate members.

January 14th - Survivor Island

Join us at Cox Communications to kick off 2010! You have outwitted, outplayed and outlasted the competition!

Come and celebrate surviving this past year. There will be plenty of fun and games for all!



YOUR AD HERE!

Contact Maggie Massaro at 571-283-6308

Advertising Space available in upcoming newsletters

Business Card ad \$45 per month

Chapter News

Prince William Chapter

The Prince William chapter is forming a public relations committee to prepare an entry for the Manassas St. Patrick's Day Parade. We plan to promote HomeAid, Women Giving Back and other activities of NVBIA that give back to the community. We are looking for donors of time and talent. People are needed to prepare for the parade as well as participate in the parade. We need performers as well as people with float building experience. If you are interested, please contact Jennifer Robinson (bullrunelectric@aol.com) or Lauren Mooney (lmooney@comptonduling.com).

Fauquier Chapter

The Fauquier Chapter will be hosting a mixer Wednesday, January 12 at McMahon's Irish Pub. Go to www.nvbia.com to register.

Chapter Contacts:

Urban— Dory Winkleman, doryanl@aol.com

Fauquier— Joel Barkman, joel@goldenrulebuilders.com

Loudoun— Sally Hankins, shankins@reedsmith.com

Prince William— Sherman Patrick, spatrick@comptonduling.com

Fairfax— David Gill, dgill@mcguirewoods.com

Meet the NVBIA Staff

The NVBIA staff is always here to help. Below is a listing of each staff member and their primary responsibilities to help you reach the right person to assist you!

Karen McReynolds (kmcreynolds@nvbia.com, 571-283-6312) – Membership, Business Partnership, Green Building Committee, Legislative Committee, Associates Council

Julianna Kieffer (jkieffer@nvbia.com, 571-283-6309)— Accounting

Maggie Massaro (mmassaro@nvbia.com, 571-283-6308)— Events and Communications, Real Estate Finance Committee, Sales and Marketing Council, Board of Directors, Executive Committee

Briggitt Rutherford (brutherford@nvbia.com, 571-283-6322)— Changes to your member record, Invoices

January 2010

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
3	4	5	6	7	8	9
10	11	Fauquier chapter Mixer McMahon's Irish Pub \$20	13	14 SURVIVOR ISLAND 3:30 p.m.—7:30 p.m. Cox Communications \$65	15	16
17	18	19 International Builders Show (IBS) in Las Vegas	20 IBS in Las Vegas	21 I BS in Las Vegas	22 IBS in Las Vegas	23
24	25	26	27	28	29	30
31						



NVBIA
3901 Centerview Drive, Suite E
Chantilly, CA 20151

Postage

Joe Smith
12 Elmwood Drive
Vienna VA 22013