



BLUEPRINT FOR SUCCESS

FALL 2017

WOMEN IN THE BUILDING INDUSTRY OFFICER ELECTIONS/BUSINESS MEETING

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Please join us for our WBI business meeting and officer elections for the following 4 positions in 2018: WBI President, Vice President/Events Chair, PR Chair, and Community Service Chair.

Date: October 18, 2017

Time: 08:00 AM - 10:30 AM EDT

Location:
Herrity Learning Center
Room 107
Fairfax County Government Building
12055 Government Center Parkway

Fees/Admission: Please register for attendance purposes only.

Email your nominations for WBI members for each of these positions to Lauren@TNTEvironmentalinc.com. The nomination should include a brief paragraph on why you or the individual you are nominating is qualified for the position. A ballot with the nominees' bios will be handed out at the election on October 18th (no absentee votes). A light breakfast will be available

OUR MISSION

Join us as we promote career advancement and leadership skills of women in the building industry to ultimately increase the number of women industry leaders.

UPCOMING WBI EVENTS

- OCTOBER 18 WBI Business Meeting/Officer Elections,
NOVEMBER 14 Leadership Roundtable, International Country Club, Fairfax
DECEMBER Holiday Party Date / Location TBD

SUMMER & FALL EVENTS RECAP

FALL NETWORKING EVENT—WINE TASTING FOR CHARITY

Women in the Building Industry (WBI) hosted the third annual wine tasting charity event to benefit the Northern Virginia Building Industry Association's (NVBIA) charitable organization, HomeAid, a non-profit providing assistance in building or renovating homeless shelters in our region. WBI members and coworkers gathered at Paradise Springs in Clifton to enjoy wine on the patio. Attendees generously donated new household goods for "Welcome Home Baskets" to assist families transitioning from shelters to their own housing. Thank you to everyone who attended and donated!



LUNCH & LEARNS

WBI held two Lunch and Learn sessions this summer. The first event was with Dave Redabaugh of Your Biz Social. The event was co-sponsored by Weber Rector Commercial Real Estate Services and Walsh Colucci Lubeley & Walsh and participation and lunch were free for attendees. Dave focused on our social marketing efforts for our businesses and selves. The attendees went "live" on Facebook during the event and took away some thoughtful suggestions for marketing and branding messages. You can check out the live video on WBI's Facebook Page! If you want more information on Social Selling, Dave's email is dave.redabaugh@gmail.com.



The second lunch and learn was "Estate Planning", which was sponsored by Wetland Studies and Solutions and presented by Michelle Chapin with the Law Firm of Paley Rothman. Michelle provided a presentation on estate planning 101, which was very informative. She answered questions on individual scenarios and discussed the pitfalls of DIY estate planning. Attendees enjoyed the valuable information and lunch. If you would like more information on Estate Planning, Michelle's email is mchapin@paleyrothman.com.

SUMMER BOOK CLUB

This summer, WBI held its second book club event covering the book "Mistakes I made at Work: 25 Influential Women Reflect on What They Got Out of Getting It Wrong" by Jessica Bacal. In the book, Bacal summarizes twenty-five interviews she conducted with notable women from a variety of professional fields to uncover the mistakes they made on their journey to success. WBI members met for happy hour at Dogfish Head Alehouse in Fairfax to discuss their thoughts on the book, share their personal experiences and offer advice on overcoming the hurdles women may face in the workplace. The next WBI Book Club is tentatively scheduled for January.

HAVE NEWS TO SHARE?

Contact Carmela Patrick, PR Committee Chair at carmela@Weber-Rector.com

TRAILBLAZER AWARD

WBI presented its inaugural Trailblazer Award in 2016 to Heather Haynes-Long, Alicia Skoug, and Soledad Portilla for their efforts in creating WBI and ensuring the success of its mission.

WBI is now accepting nominations for the 2nd Annual Trailblazer Award to continue to honor NVBIA individuals, groups or companies whose efforts to further the WBI mission represent the same level of determination and commitment. This award specifically honors an individual, group or company's outstanding efforts to advance women to leadership in the building industry. Access the Nomination Form [here](#).

Email all submissions to Carmela Patrick at carmela@weber-rector.com

Deadline for Submission is December 15, 2017

LEADERSHIP ROUNDTABLE

All NVBIA members are welcome to join us on November 14, 2017 for our annual Leadership Roundtable. This year's event will feature a keynote speaker and a panel presentation sharing their experiences in creating opportunities to advance women into leadership roles. After the presentation the panel will be open to Q & A. Send any questions you have to ethiebert@thelandlawyers.com and we'll pass them along to the panelists!

Registration starts at 7:30 a.m. – We look forward to seeing you there!

MEMBER UPDATES

christopher consultants is pleased to announce that Jessica Harrison, Group Leader in our Survey Division, has been named an Associate of the Firm. Jessica joined christopher in 2010 as an entry level survey technician. Since that time she has earned several promotions and in 2015 became a [Group Leader](#) in the Survey Division. Jessica's project management skills in this role include not only internal financial understanding but the ability to work with the full range of christopher's survey clients and keep projects on time and on budget.

Carmela Patrick, Weber Rector Commercial Real Estate, was recently appointed to the City of Manassas Business Council (MBC). The MBC is an advisory group that serves the City Council and City staff by making recommendations on business-related issues in the City of Manassas.

WANT TO RECEIVE WBI NEWS AND INVITES?

If you would like to receive event invitations, upcoming community service activities, or WBI news, please make sure you provide information on sign-in sheets at events or email NVBIA asking them to add you to the WBI distribution list.

JOB OPENINGS

CHRISTOPHER CONSULTANTS

Please find our available openings listed below. If you have any questions feel free to reach out to Laura Kinney.

- Project Manager – Public Services Division – Fairfax, VA <https://christopherconsultants.applicantpool.com/jobs/181739.html>
- CAD Manager – Manassas, VA <https://christopherconsultants.applicantpool.com/jobs/174794-47109.html>
- Billing & A/R Manager – Fairfax, VA <https://christopherconsultants.applicantpool.com/jobs/179675-47109.html>
- Project Engineer – Fairfax, VA <https://christopherconsultants.applicantpool.com/jobs/162104-47109.html>
- Surveyor I – Lanham, MD <https://christopherconsultants.applicantpool.com/jobs/172092-47109.html>

APEX—MANASSAS OFFICE

- **Assistant Project Managers** – Positions for Environmental and Industrial Hygiene subject matter expertise available. In these roles, you'll lend your project administration expertise and business savvy to the success of every project. While your day-to-day activities may vary, you'll be responsible for performing technical and/or field work, writing and reviewing technical reports and proposals, assisting in management project budgets, supervising and training project staff, and ensuring safe performance of project work.
- **Scientist 1** – You'll play a critical role on our projects by collecting soil, water, air, and/or building material samples; gathering, analyzing, and interpreting data; inputting data into template reports; and using your ArcGIS and AutoCAD experience to complete project tasks. This position will require 40 Hour HAZWOPER certification within your first 30 days of employment.
- **Construction Technician 3** – As a key member of our project team, you'll work hard to exceed expectations for quality and quickly become an integral member of Apex's team. You'll perform field labor, operate hand-held and heavy construction equipment, apply your knowledge and expertise in construction techniques, document field observations, learn regulations and compliance techniques, achieve related industry certifications, and

TNT ENVIRONMENTAL

TNT Environmental, Inc. is looking for a Senior Wetland Scientist with a minimum of 5-7 years of experience to join our team in Chantilly. The primary responsibilities of the position are to conduct and manage routine to complex wetland and natural resource projects, manage and train a team of wetland and natural resource professionals and business development. Fundamental and working knowledge of local, state and federal regulatory regulations and processes in the region are critical. Additional responsibilities include various levels of project management, personnel management, proposal writing, professional presentations, profit/loss analyses, etc. The position offers great growth potential and benefits. To join our hardworking, enthusiastic team send your resume and cover letter to Info@TNTenvironmentalinc.com

DOMINION ELECTRIC SUPPLY CO.

Dominion Electric Supply Co. is looking for a full-time Sales Consultant for the Arlington Lighting Showroom. A good candidate should have strong personal drive and communication skills, as well as a commitment to continued learning and professional development. Sales experience or a background in lighting or design is beneficial, but not required. We will fully train in both the decorative and technical aspects of lighting for the right candidate. Contact Patricia E. Jordan at Pjorda@dominionelectric.com for more information.